# AUROBINDO SWAIN

# At: Choudwar, PO: Kapaleswar, Dist: Cuttack, Odisha

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**Career Objective**

Post Graduate in management and seeking to leverage my interpersonal, organizational and planning skills for a position of Management Trainee in the field of Marketing and Sales.

**Educational Qualifications**

* PGDM from Regional College of Management , AICTE 2015-17
* B.Tech Mechanical engineering from JIET, CTC affiliated to BPUT with 7.39 CGPA. 2009-13
* Intermediate from Choudwar College, Choudwar, Cuttack with 52%. 2007-09
* Matriculation from Panchayat High School, Jaripada, CTC with 63%. 2006-07

**Professional Summary**

* **Summer Internship**

**Company: Crompton Air-cooler**

**Duration: 2 months**

**Description:**

**Market Survey**

**Market Research**

* **Shiva Cement Ltd.**

**Designation:** Engineer in Mechanical Department

**Date**: may 2013 to July 2015

* **Quotavaforex pvt.ltd**

**Designation: Marketing Executive**

**Still working in Kolkata**

**Job Responsibilities:**

1. Technical Inspection and maintenance of all Machinery equipment’s in Cement grinding unit and Coal grinding unit.

2. Technical Inspection Material Handling System of Conveyor line.

3. Handling the man power responsibility in shift.

4. Daily preparation of job schedule.

5. Take the responsibility of preventive and Break down maintenance.

6. Daily take up the Vibration and Temperature reading of (Shaft, Bearing & Coupling) of all machinery equipment and machine of (Ball Mill, Kiln &Crusher)

7. Technical inspection maintenance of Packing plant equipment and Machine in Shift.

**Projects**

* Market survey on **“Response of market towards Crompton Air coolers”.**
* Field study on **dealer “sales strategy on automobile sector”** (two-wheeler).
* **“Anti-lock braking System”** at Engineering level Major project.

**Design Software Skills**

* **Pro-E** from CTTC, Bhubaneswar.
* **ANSYS** from CITD, Hyderabad.
* **PGDCA** from LITA, Choudwar.

**Technical Experience**

* Attended 3 days Robotics Workshop conducted by SakRobotix.
* Industrial Training for 31days at **NTPC** (National Thermal power Corporation), Talcher, Kaniha

**Interests Areas**

* Sales and Distribution , Market survey , Market research
* Interests in Product Design and Automobile Design.
* Interested in production, manufacturing and power plant.

**Extramural Activities**

* Active participation in organizing all the events and fests in college during masters as well as graduation.
* Travelling to Places and interacting with people.

**Date:**

**Place:**   **AUROBINDO SWAIN**